



Prodotti in PRFV: Serbatoi, decantatori, filtri a pressione, scrubbers, camini, grigliati e strutture.
FRP products: Tanks, decanter, pressure filters, scrubbers, chimney, gratings and structure.
GFK Produkte: Behälter, Dekanter, Druckfilter, Wäscher, Schornsteine, Strukturen & Gitterroste.

www.selip.it • info@selip.it

COMPANY PROFILE



SELIP s.p.a.
capitale sociale int. vers. 2.000.000,00 Euro
cod. fisc./p. IVA IT02265280343
R.E.A. PR 223959 -
registro imprese 02265280343

Sede legale - Uffici - Stabilimento
Via Provinciale, 36
I - 43012 FONTANELLATO (PARMA)
Tel. +39-0521-824211
Fax +39-0521-821944

Uffici - Stabilimento
Via Cancelliera, 49/51
I - 00040 ARICCIA (ROMA)
Tel. +39-06-9344267
Fax +39-06-9343792



TABLE OF CONTENTS

1.	THE FOUNDER	3
2.	OUR MISSION	3
3.	OUR VISION	3
4.	WHY COMPOSITE MATERIALS	3
5.	WHAT ARE COMPOSITE MATERIALS	3
6.	OUR HISTORY – LEADER IN CORROSION-PROOFING	5
7.	COMPANY DATA	6
8.	ORGANISATION AND MANAGEMENT	9
9.	ENGINEERING AND DESIGN	9
10.	R&D	10
11.	PURCHASING	10
12.	PRODUCTS	10
13.	SERVICES	18
14.	AFTER-SALES SERVICE	19
15.	QUALITY SYSTEM	20
16.	APPLICATIONS	22
17.	CREDITS	23
18.	DATA & STATISTICS	23
19.	BUSINESS PARTNERS	23
20.	REFERENCES	24
21.	CONTACTS	25
22.	ANNEXES	25

1. THE FOUNDER

SELIP was founded in 1961 at the will of Cav. Pietro Pizzarotti, one of Italy's most forward-thinking post-war entrepreneurs.

Following his early death, the company was carried on by Alberto Agnetti, who continues to inspire and guide the company today.

2. OUR MISSION

We aim to be a European leader and reference point for the design, production and sale of composite materials for heavy duty uses and carbon fibre for use in technologically advanced sectors.

3. OUR VISION

We aim to reach our targets through the continuous improvement of our products and processes, providing a prompt, excellent service to our customers and guaranteeing cutting-edge technological solutions, fully complying with the commitments we take on board.

We believe that this can only be achieved by investing in personal relations with our customers, staff, consultants, subcontractors, suppliers and other professional stakeholders.



4. WHY COMPOSITE MATERIALS

We believe in composites, as they offer better performance than conventional materials, greater flexibility, lower energy needs and a longer life. They are also recyclable.

5. WHAT ARE COMPOSITE MATERIALS

Composites are materials that are not usually found in nature, the result of a three-dimensional combination of at least two chemically different materials with a separation interface.

This combination offers chemical, physical and mechanical properties that cannot be found in the individual materials that they are made of.

Due to their resistance and light weight, their resistance to stress, corrosion and impact, various CM are used in structures such as those used in Boeing 777s.

Reinforced concrete is an excellent example of a composite structure, where the concrete and the steel maintain their own identity. The steel bars support the stress loads, while the concrete supports those in compression.

A careful choice of the type of strengthening means helps to calibrate the characteristics of strength and resistance of the final structure to suit all the demands of the finished product.

Fibreglass is by far the most commonly used reinforcing fibre, from which we get GRP (glass reinforced plastic), FRP (Fibre reinforced plastic), GFRP (glass-fibre reinforced plastic) often used to describe products made from composite materials.

Characteristics of composite materials

- High resistance and low weight
- Resistance to corrosion
- Durability

Composite materials offer a better weight-strength ratio than aluminium or steel and can be engineered to produce a wide range of characteristics in terms of impact, stress and flexibility.

Optional characteristics of composite materials

- Fire-resistance
- Antistatic or high electrical conductivity
- Pigmented or translucent
- Resistance to abrasion

The basic composition of a composite material may be modified to enhance performance or appearance through the combination of one or more of the above characteristics.

6. OUR HISTORY – LEADER IN CORROSION-PROOFING

What happened at **SELIP**

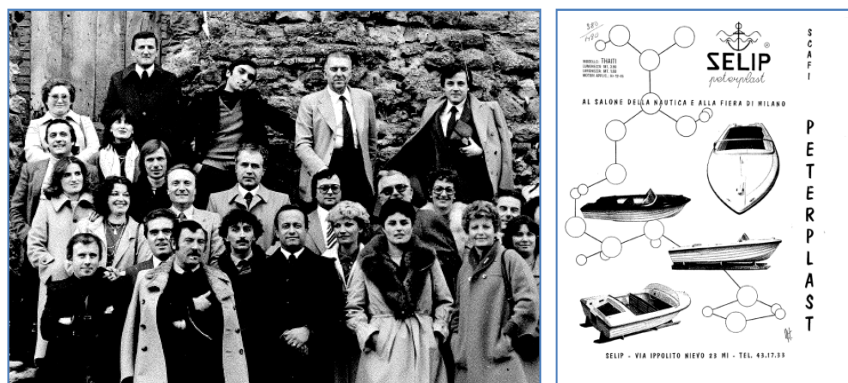
1961 ⇒ Inauguration of the production plant in Fontanellato (PR), producing boats in glass-fibre reinforced plastic (GFRP), commonly known as fibreglass.

1966 ⇒ Production began for the industrial sector, producing the first tank using Filament Winding (FW) technology. The nautical sector was abandoned.

1971 ⇒ Production of the first DN 4000 filament winding monolithic tanks

1973 ⇒ Inauguration of the production plant in Ariccia (ROMA) producing tanks for the wine and industrial sector (particularly corrosion-proof tanks).

“Convivial meeting of SELIP staff in 1975”



1976 ⇒ Production of DN 6000 tanks on-site, 22 metre height.

1978 ⇒ Production of the first container/launcher for the OTOMAT missile, with phenolic honeycomb sandwich structure. First batch produced of 400 pieces.

1985 ⇒ Production of the first “set” of fibreglass tanks for 6 “LERICI” minesweepers for the Italian Navy and later production of 6 “sets” for minesweepers supplied to the US Navy, Australian, Nigerian, Thai and Malaysian navies, finishing 15 years later with the Finnish Navy.

1988 ⇒ First products made using Filament Winding (FW) technology with CARBON FIBRE (CFRP) and EPOXY resin for the DEFENCE and MILITARY sectors. Supply of the first Flue-Gas Desulfurisation (FGD) plant in Europe.

1992 ⇒ Production of the first land-to-air missile container/launcher in CARBON FIBRE (CFRP) for a European air defence project.

1993 ⇒ First production of fibreglass (PRFV) scrubbers and chimneys for per processing industrial fumes and refuse incineration (RDF).

- 1994** ⇒ Production of three FGD plants destined for the People's Republic of China (Peking, Shanghai, Banshan), fully assembled on site.
- 2000** ⇒ Production of the automated system for processing fibreglass tanks at the plant in Fontanellato (PR). Today this is still the only plant of its kind in the world.
- 2001** ⇒ NATO secrecy certificate obtained for supplies to the European defence sector.
- 2006** ⇒ Acquisition of the first FGD plant project for the US market. SELIP is the first non-Northern American company to be qualified for this kind of supplies.
- 2010** ⇒ Production of horizontal pressure filters in series for sea water treatment. Production of the first stripper tower for BIOMETHANE in Northern Europe.
- 2011** ⇒ On 11 June 2011, SELIP celebrated 50 years of activity at the plant in Fontanellato (PR), in the presence of the local authorities, business partners, suppliers and all the staff.



7. COMPANY DATA

Company name:	Selip s.p.a.
Registered offices:	Via Provinciale, 36 – 43012 Fontanellato (PR)
Share Capital, fully paid up	2,000,000.00 EUR
Tax ID No./ VAT Reg. No.	IT02265280343
R.E.A. No.	PR 223959
Companies' Register	02265280343
DUNS	56-340-5328

7.1 FONTANELLATO PLANT (PARMA) ITALY

Registered offices, Management Headquarters, Office and Production site:

Via Provinciale, 36

43012 Fontanellato (Parma) - Italy

Covered surface area:	7,500 m ²
Storage area:	20,000 m ²
Production area:	3,500 m ²
Controlled temperature and humidity area:	600 m ²
Assembly area:	900 m ²
Resin storage area:	100 m ² (capacity 120,000 kg)
Laboratory:	200 m ²
Offices	400 m ²

Machinery:

2 bridge cranes, 12 metres high, lifting capacity 5,000 kg,
2 bridge cranes, 5.7 metres high, lifting capacity 7,500 kg,
3 bridge cranes, 4.7 metres high, lifting capacity 5,000 kg,
1 120 T mobile crane
1 air furnace, size 16.50 x 5.90 x 5.90 m,
1 electrical furnace, size 2.0 x 2.0 x 8.6 m,
1 electrical furnace, size 3.9 x 2.5 x 6.9 m,
5 Venus "spray up" machines
1 levelling table size 2.7 x 6 metres,
1 press for mechanical testing,
1 CNC machine for FW filament winding, max. size Ø 6000 mm x L=20 metres,
1 CNC machine for FW filament winding, max. size Ø 1000 mm x L=6 metres,
1 CNC robot for grinding, drilling, cylinder cutting, max. size Ø 6000 mm x L=25 metres,
Metal dies for diameters from ø 15 to ø 4,500mm,
Equipment for pressing testing,
AUTOCAD system,
Finished element calculation system,
Microsoft AX computer system,
Testing and analysis laboratory.

7.2 PLANT IN ARICCIA (ROME) ITALY

Via Cancelliera, 49/51

00040 Ariccia (Roma) - Italy

Covered surface area:	9,000 m ²
Production area:	5,500 m ²
Controlled temperature and humidity area:	500 m ²
Assembly area:	1,400 m ²
Resin storage area:	100 m ² (capacity 40,000 kg)
Laboratory:	100 m ²
Storage area:	9,400 m ²
Offices	200 m ²

Machinery:

4 bridge cranes, 5.5 metres high, lifting capacity 4,000 kg,

1 120 T mobile crane

1 air furnace, size 14.50 x 5.0 x 5.0 m,

1 electrical furnace, size 1.5 x 3.7 x 1.0 m,

1 electrical furnace, size 1.5 x 3.7 x 1.0 m,

5 Venus "spray up" machines

1 levelling table size 2.7 x 6 metres,

1 CNC machine for FW filament winding, max. size Ø 5000 mm x L=25 metres,

1 CNC machine for FW filament winding, max. size Ø 3000 mm x L=13 metres,

1 CNC robot for grinding, drilling, cylinder cutting, size Ø 4500mm x L=25 m,

Metal dies for diameters from ø 15 to ø 4,500mm,

Equipment for pressing testing,

AUTOCAD system,

Finished element calculation system,

Microsoft AX computer system,

Testing and analysis laboratory.

8. ORGANISATION AND MANAGEMENT

As described above, SELIP considers its staff to be a key factor for success. Large amounts of energy are therefore invested in training, involving and motivating the staff to achieve the company objectives.

On the one hand, this has led to a minimum level of staff turnover, producing a continuous increase in the wealth of knowledge held within the company, and on the other hand, through continuous training, we are able to build bridges with the outside world and ensure a profitable exchange of skills.

The company staff are highly qualified specialists, and this factor is acknowledged by our customers. The SELIP organisation charts showing functions and appointed staff are attached to the company profile.

Management	4
Administration	2
Purchasing and general services	2
National Sales	4
Export Sales	2
Technical department	5
Production office	3
R&D and QA department	2
Customer Service	2
Production	42

9. ENGINEERING AND DESIGN

The SELIP technical department designs and draws reinforced plastic structures to suit all customer demands, in compliance with the main international standards and regulations including ISO, UNI, EN, DIN, ASME, ASTM, NBS, NFT, FDA, AWWA, API, AFNOR and BS.

Where required, we also apply the internal standards of the world's largest companies (SHELL, Mitsubishi, ENEL, Alstom, Saudi Aramco, Dow Chemical, ENI, Solvay, Exxon, Snamprogetti, Tecnimont, Fisia, FIAT, ABB, etc)

Where required for specific types of use, SELIP provides certifications and documentation in compliance with:

- ATEX standards for explosive atmospheres,
- PED standards for pressure vessels,

- CE marking for machinery,
- Food contact materials standards,
- Anti-seismic regulations.

10. R&D

The research and development unit was established in the 1970s and has been further expanded since 2008.

In particular it develops:

- production plant re-engineering processes,
- new work systems aiming to reduce environmental impact,
- studies for increasing safety in production plants,
- studies to increase the safety of the products placed on the market,
- new products to suit the needs and opportunities of the market.

11. PURCHASING

Purchasing plays a particularly important role at SELIP, both due to strategic choices and empirical evidence. To ensure excellence, a composite material MUST be "composed" of excellent ingredients.

While apparently obvious, this concept is not fully understood by purchasing departments that spasmodically seek out the lowest prices on the market, often to the detriment of quality and in any case always to the detriment of quality constancy. For this reason, since its establishment SELIP has chosen to source its materials from primary suppliers with proven experience and reliability. The suppliers of "critical" raw materials are those who began the composite materials adventure in Italy in the 1960s.

For resins:

- DSM, ASHLAND, SIR.

For fibreglass:

- OCV, PPG, GLASSEIDEN.

For catalysts and accelerants

- AKZO

We consider the choice to be a winning one, contributing greatly to the success of SELIP and helping the users to understand SELIP quality.

12. PRODUCTS

The production range is vast, undoubtedly one of the most complete on the European market. However, our speciality lies in supplying items that are never "banal" in huge quantities, but rather superior quality bespoke products customised to suit each customer.

12.1 Tanks, Vessels & Silos

PRFV fibreglass tanks are still the “core business” of SELIP today.

Tanks are available in:

- cylindrical form with vertical and/or horizontal axis,
- with standard diameters: from $\varnothing$ 1 to $\varnothing$ 4.5 metres,
- with standard capacities: from 1 m³ to 250 m³.

The technical catalogue SELIP Doc. No LP-01 defines all the standard geometries and can be downloaded from our website: www.selip.it

The tanks are sized to comply with the various standards used around the world (see point 9).

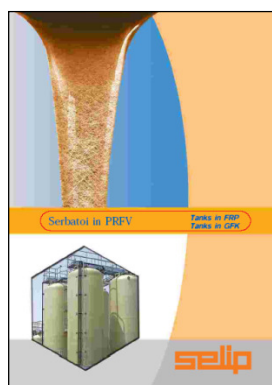
The most common standards used for tanks are:

EN 13121-3, ASTM D-3299, ASME RTP-1, AFNOR, API 12 P, Atex, DIBt, AD-Merkblatt N1

The production technologies are illustrated in detail in the SELIP document:

“SELIP Technical Specifications for above-ground PRFV tanks”

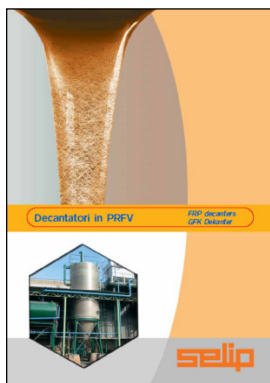
Doc.No.: MAN.2, which can be downloaded from our website: www.selip.it



12.2 Decanters/ sedimentation tanks

SELIP PRFV fibreglass decanters are available in:

- cylindrical shapes, with vertical axis,
- standard diameter: from $\varnothing$ 1 to $\varnothing$ 4 metres,
- “static”, for water/sludge separation with capacities from 1.0 m³ to 66.7 m³ and flow rates from 1.18 m³/h to 18.8 m³/h,
- “static laminar”, for water/sludge separation complete with LAMINAR PACKAGES in PRFV fibreglass with capacities from 3.9 m³ to 62.8 m³ and flow rates from 3.2 m³/h to 102 m³/h.



12.3 Pressure filters

The purification sector generally and filtration in particular are expanding rapidly due to the growing attention to environmental issues and the increasing need for water on the planet.

SELIF PRFV fibreglass pressure filters are available in the following versions:

- Sand filters,
- Active carbon filters,
- Cartridge filters,
- Filters with internal parts made to customer drawings.

Standard diameters: from Ø 300 mm to Ø 4000 mm.

Pressures: according to the different diameters, working pressure varies from a few mbar to 15 bar.

The following reference standards are used in the design and construction of the filters:

EN 13131-3,

ASME Sez.X,

AD-Merkblatt N1.



12.4 FGD Spray Banks

The main characteristics of the product, patented by SELIP following many years of research that has allowed it to be exported all over the world to the satisfaction of many customers are:

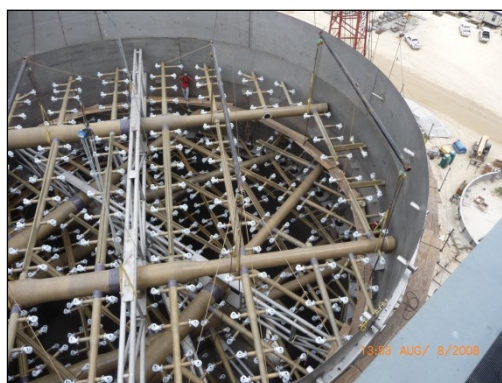
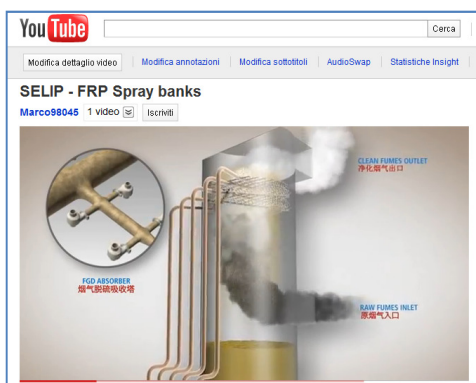
- production using a patented anti-abrasion technology called SELIP TPS®;
- assembly between absorbers with variable diameter from 8 to 25 metres.

Generally spray banks are positioned on several levels, rotated on the vertical axis, to ensure the counter-current washing of incoming fumes.

The process has been shown to be more than 99.5% efficient, leading to the construction of a new generation of "clean" coal-powered power plants for the production of electricity.

Every design is carefully checked using structural calculations based on the finite element method (FEM).

The SELIP TPS® is accepted and used in the United States of America, the only system that is not produced by local manufacturers. This is a source of particular satisfaction, considering that the United States of America is the country with the greatest experience in this sector.



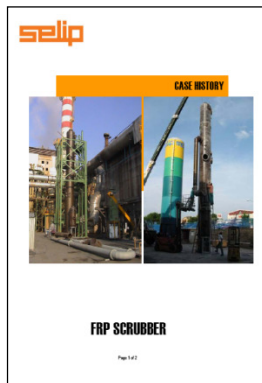
12.5 Fume scrubbing towers

SELIP PRFV fibreglass fume scrubbing towers can be produced in different configurations:

- Scrubbing towers,
- Venturi scrubbers,
- Horizontal scrubbers,
- Deodorisation towers,
- Electrofilters,
- Quenches.

The standard construction diameters are those used for the tanks.

SELIP manufactures fully bespoke products to fully satisfy the needs of customers and systems designers.



12.6 Chimneys

Huge experience has been gained through the many applications implemented, and as a consequence the design, construction and assembly solutions have been continuously improved. We certainly consider the chimney to be one of our "excellences".

Chimneys can be made:

- with variable diameters from 300 mm to 4.5 metres,
- insulated or non-insulated,
- supported by metal structures,
- in concrete or steel "pipes",
- guided by a roller system,
- self-supporting,
- equipped with external structures for fume take-up,
- with lifts for access to the work levels,
- with lighting and overhead signalling systems.

The chimneys produced and installed have reached heights of up to 130 metres.

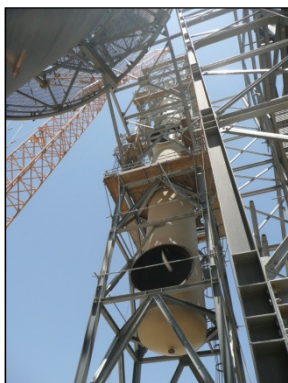
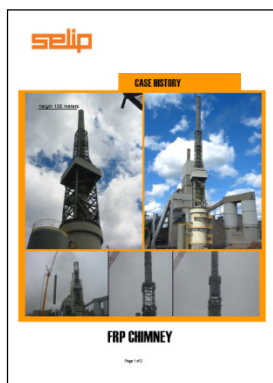
The most common applications concern FGD plants and Waste-to-Energy plants.

Working temperatures may vary from 50°C to 180°C.

Admissible temperatures in the event of an emergency are up to 220°C.

Chimneys can be produced in modules to be connected using:

- flanged couplings,
- couplings welded on site,
- sleeve couplings, a system developed by SELIP.

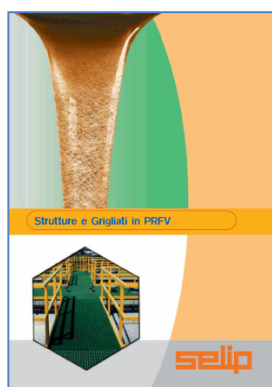


12.7 Gratings & Structures

Fibreglass gratings and structures were initially developed to provide a solution to the problem of rust forming on the metal structures supplied with tanks, and to tackle the need for lightness expressed by many designers who contacted us. We wondered if it was not possible to replace the metal in chemical and food plants devastated by rusting steel structures. And we came up with the “GR” range.

SELIP PRFV fibreglass gratings can be supplied:

- open, moulded, concave,
- open, moulded, non-slip (R10-V10 according to DIN),
- closed, moulded, non-slip,



On request, SELIP can provide any information designers may require.

12.8 Piping

SELIP has moulds and machinery to produce PRFV piping using the filament winding system.

The applicable standards are: ASTM, UNI, EN, ANSI, AWWA

Working pressures: from 2.5bar to 16bar

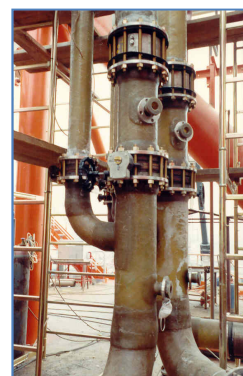
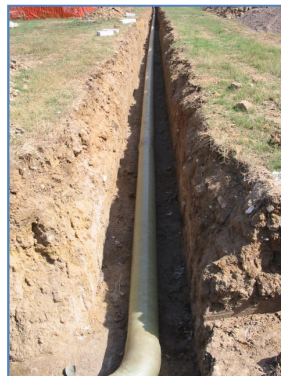
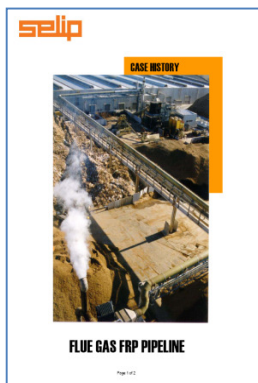
Sizes: from DN 25 to DN 4000

Couplings: flanged, laminar, with sleeve and double O-ring and non-slip coupling.

The company has however decided to limit the production to applications with critical design features, such as high corrosion, abrasion, problems caused by high temperatures, high working pressures or a combination of the above factors.

In this case, SELIP and its skilled staff are able to solve your problem.

On the other hand, if you have simpler uses such as water piping at low pressure or similar applications, we do not feel that our cost structure allows us to compete with manufacturers from China or other low-cost countries.



12.9 Special applications in PRFV

We have gained a wide range of experience in this field:

- car parts;
- building structures;
- roofing;
- nautical sector;
- high pressure vessels;
- fume hoods;
- tanks and containers;

The construction technologies used are:

- hand lay up;
- filament winding;
- RTM.



12.10 CFRP carbon fibre products

SELIP has been specialising in the manufacture of carbon fibre products with a high technological content since the 1980s.

The main applications are in the military and paper manufacturing sectors.

In particular SELIP produces a land-to-air defence missile launcher together with some of the major names in the European defence sector.

The construction technologies used are:

- vacuum infusion lay up;
- filament winding;



On request, SELIP can provide any information designers may require.

13. SERVICES

13.1 Packaging

On request, SELIP products can be packaged in:

- wooden saddles
- wooden cages
- wooden crates

The packaging complies with FAO 2002 guidelines and the standards ISPM 15, UNI 9151 and UNI 10858.

13.2 Transport

The transportation of a composite product, particularly when large in size, requires the use of special methods, for example tarpaulined vehicles with steel beds are not suitable.

SELIP therefore relies exclusively on companies specialised in the transport of these goods with many years' experience.

SELIP ships its products around the world, also dealing with customs operations and transit procedures.

Transportation is generally carried out:

- by road, with out of gauge shipments up to 2500 mm in diameter;
- by road, with authorisations or escorted for greater diameters;
- by rail, with a maximum diameter of 3000 mm;
- by ship, above and below deck;
- by container.



13.3 Installations

SELIP is able to provide its customers with technicians, supervisors and specialised staff to oversee and complete the installation of any product supplied, anywhere in the world.



14. AFTER-SALES SERVICE

14.1 Spare parts

Refer to the product ID number indicated on every SELIP product when requesting spare parts, directly to info@selip.it.

14.2 Assistance and operations, on request

On request we provide up-grading, modifications and repairs to all fibreglass (PRFV) products. SELIP has specific procedures and working instructions to minimise the risk of accident linked to these operations. The customer is systematically provided in advance with the necessary documentation (safety procedures, interference risk assessment, DURC - social security payment certificate) required to comply with the safety regulations, and after the work with a technical report illustrating the operations carried out.

14.3 SERVICE formula

This is an innovative service provided exclusively by SELIP, allowing customers to continuously monitor the efficiency of their tank fleet, planning maintenance and replacement operations. This way sudden shut-downs are avoided, and high safety levels are guaranteed at all times during the tank life.

Inspections are carried out by specialist staff using specific equipment.

15. QUALITY SYSTEM

Attention to product quality is a fundamental aspect of any business.

It is even more so when the "failure" of the durable goods produced can lead to devastating consequences to property and people.

In this case the obligation to supply quality products to the market also becomes an ethical issue.

We qualified our products and production sites in the mid-60s, when SELIP became a supplier to the military sector.

Subsequently our products, services and production plants have been subject to audits by dozens of multinational companies, and the results have always been positive.

SELIP is also certified to ISO 9001:2008 since 1998 and since the 1990s the workers and production sites have been approved by TÜV, Munich.

The internal procedures developed in compliance with UNI EN ISO 9001:2008 are:

Procedure No.	TITLE
PRG/4.2.1	Procedure for monitoring QMS documents
PRG/4.2.2	Procedure for monitoring QMS records
PRG/5.5 – 7.2	Procedure for Internal and External Communication
PRG/5.6	Management Review Procedure
PRG/6.2	Human Resources Management Procedure
PRG/7.2	Procedure for the management of offers, orders and the review of customer requirements
PRG/7.3	Procedure for product design and development
PRG/7.4	Procedure for purchasing and supplier qualification
PRG/7.5.1	Product Realisation Procedure
PRG/7.5.2	Customer Service Procedure
PRG/7.5.3	Warehouse Management Procedure
PRG/7.5.4	Machine and Equipment Maintenance
PRG/7.6	Monitoring Procedure for monitoring and measurement equipment
PRG/8.2	Procedure for Internal Quality Audits
PRG/8.3	Procedure for monitoring Product Non-conformities and Complaints
PRG/8.5.1	Procedure for the measurement and improvement of Customer Satisfaction
PRG/8.5.2	Procedure for managing Corrective and Preventive actions

We have also improved our working instructions:

CQ/001	Incoming Materials Control Plan
CQ/002	Quality Requirements for Raw Materials Procurement
CQ/003	Calibration and Preservation of Primary Samples
CQ/004	Calibration of Testing, Measuring and Commissioning Equipment
CQ/005	Pressure/Depression Testing for PRFV tanks
CQ/006	Hydrostatic Testing for PRFV tanks
CQ/007	Classification of visual defects in PRFV goods
CQ/008	Calibration and use of ultrasonic thickness gauges
CQ/009	Verification of Secondary Samples
CQ/010	Verification of the weight ratio of resin/hardener for Mixing Pumps
PRO/01	Construction of Liners on the Mandrel
PRO/02	Construction of PRFV bottoms
PRO/03	Assembly of PRFV goods
PRO/04	Winding of PRFV goods - Filament-Winding
PRO/05	Heat insulation of PRFV goods
PRO/06	Assembly of Accessories on PRFV goods
PRO/07	Gel coating of PRFV goods
PRO/08	Heat treatment of PRFV goods
PRO/09	Steam treatment of PRFV goods
PRO/10	Preparation of Synthetic Resins for the departments
COM/01	Issue of Offers, Order Confirmations and Relative Archiving
COM/02	Issue and management of Price Lists, Catalogues and other publications
ACQ/01	Instruction for the Issue of Purchase Orders
ACQ/02	Instruction for the completion of on-line POs
AMM/01	Instructions for Administration Procedures
AMM/02	Instructions for Wages Management
RSSP/01	Instructions for Repairs, Assemblies and Inspections on site
AQ/01	Internal qualification of Special Processes staff
AQ/02	Implementation methods for QS Review
AQ/03	Computer support management methods
AQ/11	Aster – Instruction for protection with ASKL-92 of Aster 15/30 High Lids.
AQ/21	Lightweight Launcher 1239 – Instruction for the construction of the "Launcher Body Construction 1239".
UTE/01	Instruction for inspection, offloading, handling, storage and installation
UTE/02	Definition and execution of drawings with Autocad
UTE/03	Definition of size tolerances for PRFV goods

For SELIP, ISO 9001:2008 certification is not an achievement. Far too many certified businesses are, underneath, in fact unqualified. The ISO standard is lacking in a scale of meritocratic values that underlines the excellence of the system audited on the field and not merely, as so often occurs, on paper.

We consider a more reliable representation of our "working for quality" to be:

- around 8,000 active customers; around 16,000 contacts;
- around 4,000 suppliers and professionals;
- around 1200 products/year;
- around 600 employees since the date of establishment;
- surveillance bodies working in health and safety at work;
- governmental social security and national insurance bodies;
- the tax authorities;

- local authorities; banks; insurance companies.

With all these bodies we have worked with and continue to work with on a daily basis, we are proud to say that there is not even one open case, claim or file.

We think this is the best guarantee we can offer anyone coming into contact with us for the first time.

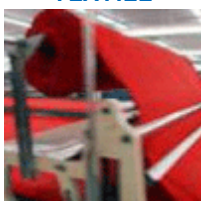
16. APPLICATIONS

The main fields of application for SELIP products lie in the following sectors: chemical, pharmaceutical, food processing, energy, paper manufacturing, tanneries, waste water treatment, fume treatment, water desalination.

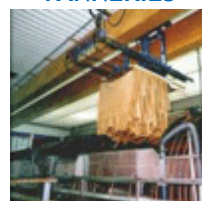
CHEMICAL



TEXTILE



TANNERIES



GALVANIC



PURIFICATION
consortia and civil



PAPER MANUFACTURING



FOOD



MARBLE/INERT MATERIAL
QUARRIES



ENGINEERING



PAINTS



DISTILLERIES



PHARMACEUTICALS



17. CREDITS

17.1 Bank References

We work with the following main banks:

- BNL Group - BNP Paribas
- CARIPARMA & PIACENZA Credit Agricole group
- Banca Popolare dell'Emilia Romagna
- UNICREDIT
- Banca Monte Parma
- Banca Popolare Commercio & Industria UBI Banca group

Customers may request specific reference letters from info@selip.it.

17.2 Rating

SELIP has obtained high ratings concerning financial solidity and reliability from major rating companies on the market, including:

- Lince
- Crisis D&B

18. DATA & STATISTICS

The following data offers an idea of our company:

- raw materials processed: 960,000kg/year;
- corrosion-proof raw materials: 780,000kg/year;
- tanks produced: 1000/year
- hazardous products stored per year in SELIP tanks: 20,000,000 litres
- hazardous products stored in SELIP tanks currently in use: 30,000,000,000 litres

19. BUSINESS PARTNERS

19.1 Production and organisation

To ensure continuous technological and organisational improvement, SELIP collaborates with important suppliers and professionals including:

- Ashland
- DSM
- PPG
- OCV

- Akzo
- Toho Tenax
- TÜV
- Freudenberg
- Glasseiden
- SIR
- RINA

SELIP is a member of:



Federazione Gomma Plastica



19.2 Sales

To continuously monitor the territory and have a concrete vision of the new opportunities on offer, SELIP uses local resources which collaborate with SELIP and its customers to propose the most appropriate solutions.

For a list of SELIP AGENCIES in Italy please see www.selip.it

Local staff, trained by SELIP, and working exclusively for us are present in:

- Hong Kong (Asian market) ;
- United States of America (North American market);
- Denmark (North European market)

To contact a SELIP AGENCY abroad, please write to info@selip.it

20. REFERENCES

With more than 7800 customers around the world, SELIP boasts a number of REFERENCES in the food, chemical and petrochemical fields.

For targeted references according to product stored, type of tank/filter/decanter, please contact info@selip.it directly.

SELIP products are installed in 60 countries around the world:

Algeria, Saudi Arabia, Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, Chile, China, Cyprus, South Korea, Croatia, Denmark, Egypt, United Arab Emirates, Finland, France, Germany, Japan, Greece, India, UK, Iran, Iraq, Ireland, Israel, Italy, Kazakhstan, Kuwait, Libya, Lithuania, Malaysia, Malta, Morocco, Norway, the Netherlands, Pakistan, Poland, Portugal, Czech Republic, South Africa, Romania, Russia, San Marino, Serbia, Syria, Slovakia, Slovenia, Spain, United States, Sweden, Switzerland, Thailand, Tunisia, Turkey, Ukraine, Hungary, Venezuela etc

The main multinationals working in the sector rely on SELIP products and services.



21. CONTACTS

PARMA production plant

Via Provinciale, 36

I – 43012 Fontanellato (PARMA)

Tel. +39-0521-824211

Fax +39-0521-821944

ROME production plant

Via Cancelliera, 49/51

I – 00040 Ariccia (ROMA)

Tel. +39-06-9344267

Fax +39-06-9343792

22. ANNEXES

The following Annexes are an integral part of the Company Profile:

- Organisation chart 2 pages
- ISO and TÜV certificates 4 pages

www.selip.it • info@selip.it